

EXPECTED OUTCOME

ASSUMPTIONS	CURRENT BUSINESS	BUSINESS WITH AOT	IMPROVEMENT WITH AOT
PIPELINE LENGTH	300 Mi	300 Mi	- Mi
OIL FLOW RATE @ MAOP	72,000 bbl/day	72,000 bbl/day	- bbl/day
PUMPING STATIONS	5	5	-
PIPELINE TARIFF	3,00 \$/bbl	3,00 \$/bbl	- \$/bbl
VISCOSITY REDUCTION	- %	45 %	45 %
INCREASE WITH AOT	- %	15 %	15 %
OIL FLOW INCREASE	- bbl/day	10,800 bbl/day	10,800 bbl/day
ANNUAL REVENUE	78,840,000 \$/yr	90,666,000 \$/yr	11,826,000 \$/yr
ANNUAL COST	59,918,400 \$/yr	61,692,300 \$/yr	1,773,900 \$/yr
EBITDA	18,921,600 \$	28,973,700 \$	10,052,100 \$
EBITDA %	24 %	32 %	
CHANGE IN EBITDA %			53 %